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e|security made easy

global e|security<sup>tm</sup>

# Baltimore SolutionsPlus™

## e|security Made Easy

The Baltimore SolutionsPlus family of offerings makes securing e-business easy. Companies need e-security to get the most out of their on-line businesses. However, they face a maze of vendors, technologies, deployment options and resource constraints as they tackle this very important issue. Baltimore SolutionsPlus addresses these challenges with packaged offerings consisting of: best-of-breed components and vendors; established and tested architectures; fully-integrated components; specialized documentation; and management tools. Baltimore's PKI-based (Public Key Infrastructure) solutions are designed with key business applications in mind, offering complete solution packages to a number of industry sectors including financial services, government, healthcare, e-service providers, and others.

## Providing the Answers

**What vendors do I choose?**

**Best-of-breed components and vendors**

**What architecture do I deploy?**

**Established and tested architecture**

**How do I put the pieces together?**

**Fully-integrated components**

**Who has the expertise to do this?**

**Designed with key business applications in mind**

**How complex will application integration be?**

**Fully tested, documented and delivered -  
designed to scale**

Built on a combination of integrated technologies and skilled expertise from Baltimore and our TrustedWorld Partners, Baltimore Technologies brings PKI based solutions to a new level with SolutionsPlus. The Baltimore TrustedWorld Partner Program consists of over 150 business and technology partners committed to providing best-of-breed PKI based solutions to customers worldwide.

## Addressing Critical e-business Needs

### Secure Web Access Solution

Organizations are faced with the challenge of providing secure and personalized access to e-business portals for customers, suppliers and partners in order to maximize business opportunities through the Internet. With the Baltimore Secure Web Access Solution, organizations can now safely offer individuals direct access to the applications they need with assurance that company sensitive information remains protected. This solution safeguards the on-line data and applications of Global 2000 companies from intruders, while safely opening extranet applications to valued customers, partners, and suppliers.

### Secure VPN Solution

Security and privacy are vital as companies move their remote workers, branch offices and business partners off expensive networks to the Internet. Virtual Private Networks (VPN), using digital certificates managed by a Public Key Infrastructure, offer the highest level of security and protection needed for any effective VPN. Baltimore integrates its award-winning UniCERT™ technology with leading VPN products in the most comprehensive and cost-effective VPN solution available.

### SolutionsPlus for the Identrus System

This Baltimore solution offers PKI based e-security to financial institutions globally. Identrus is an organization established by global financial institutions to facilitate the growth of business-to-business e-commerce. Leveraging on its Identrus experience, Baltimore offers the e-security infrastructure necessary to support financial institutions worldwide.

## Making it Simple

### Designed with Key Business Applications in Mind

Baltimore SolutionsPlus are crafted to meet the specific needs of a company's most vital concerns. Whether trying to create new revenue opportunities with trading partners using extranets, or driving communications costs down with a Virtual Private Network, Baltimore meets business objectives, without sacrificing the essential security which protects corporate assets, while expanding business opportunities.

### Fully Integrated, Best-of-breed Components

Vendor proliferation poses challenges to the deployment of any security solution. Baltimore uses its years of experience, seasoned engineers, and its test laboratory to select the best products available for its integrated solutions.

### Established and Tested Architecture

Combining the best-of-breed components into a working, tested, and documented architecture enables business to rapidly reduce the time needed to implement the critical security necessary to do business in the Internet age.

### Specialized Documentation

Baltimore takes documentation to a new level by creating supplemental device-specific instructions. The step-by-step guidance provided in these documents reduces set-up time, integration complexity, and test cycles of customers.

### Management Tools

Ease of use and management are essential features of an effective solution. Baltimore uses its technology to provide comprehensive and simplified management of users, where it's needed most, thereby minimizing on-going operating costs and complexities.

## Enabling e-business

### e|security by Baltimore SolutionsPlus

Baltimore Technologies is the global leader in e-security, and is dedicated to providing PKI security solutions to enhance and reflect our customers' e-business goals. The Baltimore SolutionsPlus family offers powerful, flexible solutions across industry sectors from financial services, government, healthcare, to e-service providers and many more. Our solutions are the most advanced in their class and make the ease of deploying an e-security system easier than ever before.

